

HENRY (HANK) FLY
360-850-3918 cell, HNFly@spg4.com

Dear Human Resources Professional:

As a successful software engineer, I bring to your organization over 20 years of progressively responsible experience in all areas of software development. My résumé is enclosed for your consideration.

Notable achievements include spearheading the architecture and implementation of the NGSN system at MCI resulting in growth projections of \$60 million annually after four years. I provided expert software oversight of a large systems development project, which was fully adopted by NASA and resulted in profit increases of \$170,000 annually for company. In addition increasing revenues for my clients I have also significantly reduced costs and streamlined productivity many cases. I also reduced a 10% network interface failure rate (of 100 per 1000 calls) on the beta testing of the installation of an NGSN system down to .3% (3 per 1,000 calls) allowing it to go live within 9 months.

Complimenting my ability to handle reviews, presentations, requirements analysis and integration & test, are equally strong qualifications in Quality Engineering, and Configuration Management. I am able to provide strategic assessments with appropriate tactical action plans and respond to the constantly changing demands of IT industry. I lead by example and provide strong decision-making, problem solving and project management skills.

I have an MS degree in Computer Science, am a Certified Software Development Professional by the IEEE, and a CMMI Instructor by the Software Engineering Institute. I am also a member of the Accreditation Board of Engineering and Technology(ABET) on the Computer Science Accreditation Board (CSAB)

If decisive and action-driven leadership are your goals, we should meet. I am confident that the enthusiasm and experience I can bring to your organization will prove to be an asset. I would appreciate hearing from you regarding any existing or future openings you might have and would welcome the opportunity to discuss a possible relationship that would prove to be mutually beneficial. Thank you for your time and consideration

Sincerely,

Hank Fly

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